



APSE PERFORMANCE NETWORKS

Mark Bramah
Assistant Chief Executive, APSE

ABOUT PN



- The largest voluntary public sector benchmarking service in the UK
- 206 Authorities
- Set up in 1998: 8 years experience
- Sports and Leisure Management
- Developed by practitioners
- Reviewed annually
- Independently validated
- More than just performance indicators
- Comparators

WHAT THEY SAID ABOUT US



- **INLOGOV, 2001 & 2005**

“Methodology of determining the characteristics and their weightings by using an expert panel appears to be logical and appropriate” 2001

- *“Performance Networks is an important asset for APSE, for its members, and for the local government community more widely, it is an asset that has developed and grown since its inception.” 2005*

- *“Performance Networks is well established and trusted to deliver information.” 2005*

WHAT THEY SAID ABOUT US



- **DCMS Independent Review, 2006**

APSE methodology does not impose unreasonable burdens on local authorities.

APSE methodology will provide valid performance data against the Sports Equity PIs which will stand up to external scrutiny.

APSE methodology meets all the Audit Commission criteria.

COMPARATORS



- 1,275 facilities
- UK-wide
- Traditional family groups
 - Facility type/size
 - Facility characteristics: location, competition, transport, car parking
 - Leisure policy: social pricing, market pricing, peak and off-peak programming
 - Investment

AND MORE...



- Core cities: Birmingham, Leeds, Liverpool, Nottingham, Sheffield, etc
- Management type: in-house, trust, external
- Regional based: Greater Manchester, etc
- Specialist facilities: major events, golf courses, bowling centres, ice rinks, stadia, tennis centres, etc
- Indoor and outdoor facilities
- Customised

THE JOURNEY TO CPA



- Participation high since 1998
- Membership-led and refined
- CPA Proposals
- Liaised with Audit Commission, DCMS and Sport England
- Aim: provide members with a choice
- Independent Review
- Passed
- Review of guidance & piloting
- Can start now!

WHAT DO I NEED TO DO?



- 81% of you here today are members
- Non-profit making
- Data collection 'as usual'
 - Value for money indicators
 - Up to 15 facilities
 - Management and accounts
 - 2006/07
 - Option to pilot for 2005/06
 - Send out packs April 2007
 - Complete by end of August 2007
 - Active & Static Data – *Minimising the Burden*

WHAT DO I NEED TO DO?



- User profile & satisfaction survey
 - Processed, analysed & reported
 - Start now
 - No 'end date' set
 - DIY or BVC
 - CPA Toolkit
- Catchment Data
 - Provided by University of Edinburgh

NOT JUST CPA



- 44 PI's – cost, quality, equity, usage, satisfaction
- Culture, Leisure and Sport
- Training and Peer Validation
- Benchmarking Sessions
- Learning Sets
- Mass Email Query Service
- Best Performer & Most Improved Awards

USING THE MODEL



Corporate Objectives

Budget

Planning

Targets

Culture

Strengths/weaknesses

Trends

Value for Money

Competitiveness

Compare

Improve

CPA

Self Assessment

Celebrate

Learn

**Link into Quality
Systems - TAES**

LOCAL SERVICES

LOCAL SOLUTIONS



Contact details

Mark Bramah, Assistant Chief Executive

Email: mbramah@apse.org.uk

Association for Public Service Excellence

2nd floor Washbrook House, Lancastrian Office Centre, Talbot Road, Old Trafford, Manchester M32 0FP.

telephone: 0161 772 1810

fax: 0161 772 1811

web: www.apse.org.uk



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